

Jonathan Lloyd Jones Creating Value

Unique

Usefulness

Knowledge, Experiences, Expertise, Education

- JLJ has over 44 years in the marine insurance industry.
- He has in depth experience and success at developing marine insurance operations.
- He has an impressive track record of innovative and game changing developments.
- He has learnt from not only his success but also from his mistakes.

JLJ's

Resume to date

- JLJ, started his career in Lloyd's in 1974 with C.T. Bowring Underwriting Agencies with the highly respected Syndicate 30 R.W. Hardy & Others, whose underwriter P.W. Hardy was JLJ's first mentor.
- In 1978 JLJ joined the well-known leading underwriters Brooks & Dooley who were one of the top 5 leading hull underwriters in the Lloyd's market.
- In 1980 JLJ was appointed the War Underwriter for Brooks & Dooley.
- In 1984 JLJ was appointed the Deputy Underwriter of Syndicate 1009 the successor to JFC Dugdale Syndicate 89.

JLJ's Experiences to date

- In 1988 JLJ was appointed the Active underwriter of Syndicate 329.
- In 2001 JLJ was appointed Deputy Chief Executive of British Marine Insurance Company.
- In 2004 JLJ created JLJ Maritime based in Athens.
- In 2017 JLJ Maritime Hong Kong Ltd Registered and Authorised Insurance Agent in Hong Kong.

JLJ's Experiences to date

- Pioneered in the late 1970's Lloyd's underwriters travelling to meet Assureds, overseas Underwriters and brokers.
- Employed a team of 25 specialists underwriting not only Hull but P&I, Cargo, Fine Arts, War and political risk, Oil & Gas.
- Responsibilities included purchasing reinsurance, meeting with investors, developing business strategy.
- Led 98m gt of many of the worlds leading ship-owners from Norway, Denmark, Greece, Cyprus, Turkey, Singapore, Hong Kong, United States and Mexico.

JLJ's Experiences to date

- Successfully defended legal actions in both Norway and the UK with respect to both marine hull and political risks. Has acted as an expert witness in the English High Court, on behalf of Greek ship-owners. Significant out of court settlements regarding reinsurance and other contentious issues.
- Represented Lloyd's with a trade delegation to Turkey led by HRH Prince Michael of Kent.
- One of two Peer Review Underwriters for the Lloyd's marine market with regards to the creation of Equitas.
- First Lloyd's Underwriter to visit Russia after the end of the Soviet Union and was the leading underwriter of the first Russian fleets placed into Lloyd's market.

JLJ's Experiences to date

- Successfully pioneered the underwriting of Japanese war insurance on a direct basis.
- The only Lloyd's Underwriter to board a shuttle tanker in the Iran–Iraq war after it had been hit by an “Exocet” missile.
- Successfully pioneered and created a war risk underwriting strategy utilising passive defence and armed guards during the Iran–Iraq War .
- Created a safe haven cargo facility in the former Soviet Union.
- Has spoken at numerous conferences and has articles published.

JLJ's Experiences to date

- *Front page of Tradewinds Newspaper 2nd time in two years.*
- Chairman of the 4th & 5th Asian Marine Insurance Conference.
- Has been interviewed on US Television & has lectured at the City of London Business School on War Risk Insurance.
- Revised the latest Institute of Shipbrokers Marine insurance exam handbook.
- Successfully promoted Corporate Capital Munich Re, Navigators St Paul F&M, Allied Banks of South Africa (ABSA) to support his Syndicate.

JLJ's Experiences to date

- Was the first Lloyd's underwriter in 1992 to visit both Beijing & Shanghai to discuss investment potential for Chinese insurance companies to become Lloyd's Corporate Capital providers.
- In 1992 created the Lloyd's Officer Cadet Scholarship which then successfully transferred to become the Maritime London Officer Cadet Scholarship.
- Created CofrSure – a Bermuda registered COFR provider sold to SigCo.
- Created the to-date only successful Lloyd's Fixed P&I facility.
- Created the Hong Kong Marine Syndicate with the support of the Asian Ship-owners Forum.

JLJ's Experiences to date

- Created Seaway - the first electronic Lloyd's Confidential Index, bought by leading brokers, underwriters and lawyers.
- Assisted the creation of the Korean P&I Club.
- Instigated the creation of the Russian Club in London and the Russian Marine Insurance Association in Moscow.
- 2018 Created the Hong Kong China War Risk Syndicate.
- 2019 Maritime SUE the use of AI in underwriting.
- 2020 Crew Assist a not for profit solution re Crew Exchange in time of COVID.

JLJ in Committees and Organisations

- A previous Member of the Joint Hull Committee
- A previous Member of the Joint War committee
- A previous member of the Lloyd's Underwriters Association
- Previous Deputy Chairman of the Institute Warranties Committee
- A previous member of the General Committee of Lloyd's Register of Shipping
- A liveryman of the Worshipful Company of Shipwrights
- A member of the Hong Kong Shipowners Association
- Patron of Maritime London Officer Cadet Scholarship